

TRAINING SEMINAR



"Make Reliability Your Business Strategy"

These are challenging times for the oil and petrochemical industry as operating margins are reduced, and there is pressure to ensure that all manufacturing contributions are optimised. This often leads to pressure to cut costs and the maintenance department is often targeted because it is an area of significant expenditure, both in normal and turnaround maintenance. However, it is important to understand that reliability and maintenance are inter-dependent; organisations spend money on maintenance and this expenditure delivers value by ensuring the integrity, reliability and availability of the plant to operate.

The challenge is to optimise the overall contribution so that the cost of maintenance and the value it delivers are properly understood and managed. It is important to recognise that the concepts of reliability go beyond the assets to the organisation, its culture and its employees. Assets cannot be reliable unless they are managed by organisations that have reliable processes and reliable employees.

Benefits of Attending

Delegates will gain insights into the practices and methodologies that are applied by organisations that have industry leading RAM performance and will be equipped to return to their own organisations and define, deliver and monitor actions to deliver valuable improvements.

Additionally, delegates will learn about the culture that exists in leading organisations, and will be able to take positive steps to develop their own companies towards improved organisation and asset reliability

Event Organiser:



Euro Petroleum Consultants

TO REGISTER, CONTACT:

Who Should Attend

This training seminar is designed to be informative and interactive and to have broad benefit within manufacturing organisations. The following are examples of roles that would benefit from the seminar:

- Senior managers with manufacturing responsibility
- Managers with a responsibility for organisation and cultural development
- Plant operations managers
- Technical and reliability managers
- Maintenance managers
- Maintenance supervisors and planners
- Reliability, maintenance and asset engineers

T: +971 (0)4 4214642 | E: office@europetro-me.com | W: www.opex.biz

FORMAT & TIMINGS

The course is presented in a highly participative format. The trainer will start with some basic principles, requiring interaction and discussion with the delegates. Actual case studies, discussions and interactive analyses will ensure that the course content is both engaging and interesting.

Registration & coffee will start at 8:00am on Day One. The course will run for one and a half days, starting daily at 8:30am. There will be two coffee breaks and a seated buffet lunch on each day.

FEES & DISCOUNTS

REGULAR RATE

USD 1700*

DISCOUNTED JOINT RATE

USD 3380

Delegate rate Training Seminar by Solomon Associates + OPEX MENA 2019

**a supplement of USD 200.00 will be added to this joint rate after 8 February 2019*

**our training fee is inclusive of training materials, completion certificate, lunch & refreshments*

HOW TO REGISTER

Visit our website:

www.opex.biz
www.europetro.com/training

Email us:

office@europetro-me.com

Call us:

+971 (0)4 421 4642

TERMS & CONDITIONS

All our training courses are subject to final confirmation. Full payment is required prior to the event.

Cancellations made on or before the cut-off date will be refunded in full less an admin fee of USD 250.

Cancellations made less than a month prior to the event cannot be refunded or credited. Substitutions are welcome at any time.

Training Agenda

Session 1

- Introduction
- Maintenance and Reliability Fundamentals

Session 2

- Benchmarking and its use in Performance Management
- The Solomon RAM Study
- Performance Improvement and Gap Closure

Session 3

- Organisational Culture and Targeted Spending

Session 4

- The Link between Culture and Reliability

Session 5

- Lessons learned from the Solomon RAM Study

Session 6

- Solomon Associates
- RAM Study Commercial Terms
- Q & A

Meet Your Trainers: SOLOMON ASSOCIATES



Jeff Dudley is an experienced chemical manufacturing and operations leader and recognised practitioner of developing reliability-based cultures. He is currently a Senior Consultant for Solomon Associates. He has 38 years of experience in the chemical industry.



Kevin McQuillan is a Senior Consultant with Solomon Associates. He has previously worked for ICI, Huntsman and Sabic in a variety of technical and senior management roles. Kevin is a professional mechanical engineer with 30 years industrial experience in major chemical / petrochemical organisations. He has global experience, including 1 year in Holland and 5 years in Saudi Arabia.

About Solomon Associates



Solomon, part of the Hartford Steam Boiler Inspection and Insurance Company (HSB), is the leading performance improvement company for the global energy industry. We provide benchmarking and advisory solutions across the energy value chain to help clients achieve operational excellence by increasing efficiency, reliability, and profitability. We also provide forecasting and strategic insight into the North American gas industry for natural gas producers, exporters, pipeline operators, well service companies, and gas buyers.

About Euro Petroleum Consultants



Euro Petroleum Consultants [EPC] is an independent consulting group formed in London in 1996. EPC organises high-level conferences and training courses for the oil, gas and petrochemicals sector. Our in-depth knowledge of the industry combined with extensive technical and commercial experience enables us to guarantee that our training events are delivered to the very highest standards. The key to our success lies in the calibre of our trainers and our attention to detail.