

BBTC MENA 2018 Post Show Report



BBTC MENA 2018

Bottom of the Barrel Technology Conference
Optimum Solutions for Residue Upgrading
3-4 DECEMBER 2018 · BAHRAIN

Organisers



Euro Petroleum Consultants

SHARING KNOWLEDGE,
SHAPING BUSINESS

Supporters & Sponsors



الهيئة الوطنية لتنظيم و
التجارة
National Oil & Gas Authority



ExxonMobil



wood.

BBTC MENA 2018 HIGHLIGHTS

BBTC MENA 2018 – Bottom of the Barrel Technology Conference took place on 3–4 December at the Diplomat Radisson Blu Hotel, Bahrain.

The conference took place under the Patronage of H.E. Shaikh Mohammed bin Khalifa Al Khalifa, Minister of Oil, with the support of the National Oil & Gas Authority (NOGA) and Bapco as Principal Sponsor.

The conference was kindly sponsored by Bapco, ExxonMobil, Axens and Wood.

During the event, delegates heard that the refining industry is witnessing a qualitative shift in the world markets as a result of the recommendations of the International Convention for the Prevention of Pollution from Ships (Marpol) to reduce the proportion of sulphur in fuel for ships, as well as continuing changes in energy demand and the growth of the world economy and the new challenges such as electric cars

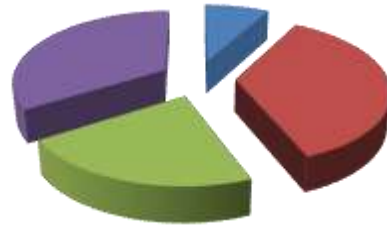
We had the privilege to hear from many of the major producers in the region – with updates on their strategies and key projects from ADNOC Refining, Saudi Aramco and Satorp.

We would like to thank all the Speakers, Delegates, Sponsors and Exhibitors for your participation at BBTC MENA 2018!



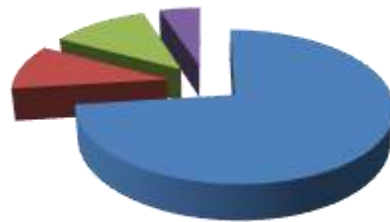
BBTC MENA 2018 STATISTICS

ATTENDEE PROFILE



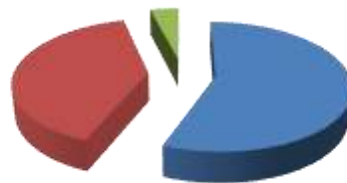
- C-Level
- Senior Manager
- Manager
- Specialist

PARTICIPATING COUNTRIES



- GCC
- United States
- Europe
- Other

PRODUCER RATIO



- Operating Companies- 56%
- Technology & Service Providers - 40%
- Press/Media - 4%

BBTC MENA 2018 TESTIMONIALS

"Bottom of the Barrel Conference is very valuable source of information, knowledge and sharing experience"

SATORP

"Excellent; Well attended by customers in the Middle East"

EXXONMOBIL

"Great event to keep updated with latest predictions in the market and the most advanced technologies"

ADNOC REFINING

"Excellent presentations and amazing networking opportunities"

SAUDI ARAMCO

"All EPC conferences are very professional and truly reflect their mission and objectives. Their effort is acting as a catalyst in promoting latest technologies in the GCC Region and playing a key role in shaping the future in this region"

ADNOC REFINING



BBTC MENA 2018 FINAL ATTENDEES LIST

COMPANY	POSITION	COUNTRY
SPEAKERS		
ADNOC REFINING	Senior Process Engineer	United Arab Emirates
AIR LIQUIDE	Senior Sales Manager - Licensing & Technology, Refinery, HyCO & Sulphur Management	Germany
AIR PRODUCTS	Manager Residue Gasification	Netherlands
AXENS	Technologist, Middle Distillates & Conversion	France
CHEVRON LUMMUS GLOBAL	Director, Technology Licensing	Czech Republic
CIA INSPECTION	Managing Director	Canada
EURO PETROLEUM CONSULTANTS	Vice President	France
EXXONMOBIL	Licensing Manager	United States
GAYESCO-WIKA	Director of Technology	United States
HONEYWELL UOP	Senior Project Manager	United States
HONEYWELL UOP	Lead FCC Technology Services Specialist	India
IPCO	Sales Manager	United States
KBR TECHNOLOGY	Director Refining Technology	United Kingdom
MOGAS INDUSTRIES	International Sales Manager	United States
NEXANT	Principal	United Kingdom
SAUDI ARAMCO	Engineering Supervisor – Ras Tanura Refinery	Saudi Arabia
SATORP	Technical Manager	Saudi Arabia
SINOPEC	Regional Representative Technology & Marketing	Germany
SULZER	Refinery Global Applications Manager	Italy
VEGA	Refining Industry Manager	United States
WOOD	Vice President - Technology Licensing, Process Technology & Consulting	United States
ZYMEFLOW DECON TECHNOLOGY	Technical Sales Engineer	United States

DELEGATES		
ADNOC REFINING	Senior Scientist	United Arab Emirates
ADNOC REFINING	Pilot Plant Engineer - RCD	United Arab Emirates
ADNOC REFINING	Vice President - CSD	United Arab Emirates
ADNOC REFINING	Senior Analyst, Business Excellence - CSD	United Arab Emirates
ADNOC REFINING	Analyst, Business Excellence - CSD	United Arab Emirates
AIR PRODUCTS	Global Marketing Manager - Refining	United Kingdom
AIR LIQUIDE	ME Regional Sales Director	Saudi Arabia
AXENS	Regional Sales Manager Middle East	Bahrain
AXENS	Managing Director Middle East	Bahrain
AXENS	Technology Group Manager, Axens SA	France
BAPCO	Oil Processing Department Manager	Bahrain
BAPCO	Process Specialist Treating	Bahrain
BAPCO	Superintendent	Bahrain
BAPCO	Superintendent	Bahrain
BAPCO	Senior Process Engineer Utilities	Bahrain
BAPCO	Senior Process Engineer Thermal Processes	Bahrain
BAPCO	Head Operator	Bahrain
BAPCO	Developmental Assignment	Bahrain
BAPCO	Developmental Assignment	Bahrain
BAPCO	Manager Oil Processing	Bahrain
BAPCO	Corporate Events	Bahrain
BChemE	Process Engineer - Bapco	Bahrain
BChemE	Field Service Engineer - Honeywell	Bahrain
BChemE	Environmental Specialist - SCE	Bahrain
BChemE	Process Engineer - Bapco	Bahrain

BRU-TECH	Owner	Netherlands
CHEVRON LUMMUS GLOBAL	Technology Marketing Regional Director	The Netherlands
CRYSTAPHASE	Director	United States
EXXONMOBIL	Licensing Manager	United States
EXXONMOBIL	Market Developer	United States
EXXONMOBIL	European Licensing Manager	Netherlands
EXXONMOBIL	Strategic Account Manager	United States
EXXONMOBIL	Catalyst & Licensing Marketing Manager	United States
EXXONMOBIL	Market Developer	United States
EXXONMOBIL	Strategic Account Manager	India
EXXONMOBIL	Event Specialist EMEAF	Belgium
EXXONMOBIL	Catalyst Sales Manager	United States
GAZPROMNEFT-CATALYTIC SYSTEMS	Business Development Manager	Russia
GAYESCO-WIKA	Product Manager	Saudi Arabia
HONEYWELL UOP	Strategic Marketing Director	United Arab Emirates
HONEYWELL UOP	Strategic Marketing Manager	United States
HOOVER FERGUSON	Business Development Manager	Netherlands
HOOVER FERGUSON	General Manager	Netherlands
KBR TECHNOLOGY	Senior Business Development Manager	United Arab Emirates
KIPIC	Senior Engineer Planning	Kuwait
KNPC	Process Engineer	Kuwait
KNPC	Senior Process Engineer	Kuwait
MOGAS INDUSTRIES	ME&A Regional Sales Manager	United Arab Emirates
NEXANT	Senior Analyst	Bahrain
OMAN OIL COMPANY	Advisor for Refinery & Petrochemical Projects	Oman
PETROFAC	VP Sales & Marketing	United Arab Emirates

PJSC GAZPROM NEFT	Head of Project Control in International Business Development	Russia
REZEL CATALYSTS CORPORATION	Vice President - Overseas	China
REZEL CATALYSTS CORPORATION	Business Development Manager	China
SAS-AIChE	Process Engineer - Jacobs	Saudi Arabia
SAS-AIChE	Process Engineer - Saudi Aramco	Saudi Arabia
SAS-AIChE	Process Engineer - Jacobs	Saudi Arabia
SAS-AIChE	Process Engineer - Jacobs	Saudi Arabia
SASREF	Process Engineer	Saudi Arabia
SASREF	Process Engineer	Saudi Arabia
SATORP	VP Manufacturing	Saudi Arabia
SATORP	Process Engineer- Coker& Merox	Saudi Arabia
SAUDI ARAMCO	Engineering Specialist	Saudi Arabia
SAUDI ARAMCO	Supt I Oil Operations - RT Refinery	Saudi Arabia
SAUDI ARAMCO	Engineer IV - NGL&OP	Saudi Arabia
SAUDI ARAMCO	Unit Head - NRU	Saudi Arabia
SAUDI ARAMCO	ENGINEER II - Utilities	Saudi Arabia
SAUDI ARAMCO	ENGINEER III - SRU	Saudi Arabia
SAUDI ARAMCO	ENGINEER III - MPEU	Saudi Arabia
SAUDI ARAMCO	Process Engineer	Saudi Arabia
SAUDI ARAMCO	Engineer III - Yanbu NGL Fractionation Dept.	Saudi Arabia
SAUDI ARAMCO	Engineer III - Yanbu NGL Fractionation Dept.	Saudi Arabia
SAUDI ARAMCO	Manager Engineering Department	Saudi Arabia
SAUDI ARAMCO	Refining Planning & Performance Management Division Head - Yanbu Refinery	Saudi Arabia
SAUDI ARAMCO	Senior Process Engineer	Saudi Arabia
SAUDI ARAMCO	Engineering Specialist	Saudi Arabia
SAUDI ARAMCO	Engineering Consultant	Saudi Arabia
SAUDI ARAMCO BASE OIL COMPANY (LUBEREF)	Operations Superintendent	Saudi Arabia

SHELL GLOBAL SOLUTIONS	Director -Technology Licensing MENA	United Arab Emirates
SULZER	Head - Application & Technology	Bahrain
UMICORE	Business Development Manager	Belgium
VEGA	Field Engineer	United Arab Emirates
VEGA	Product Manager	United Arab Emirates
WB VALVE CONSULTANTS	Consultant	United States
WOOD	Manager Operations - Process Technology & Consulting	United Kingdom
WOOD	Business Development Manager - Fired Heaters & Hydrogen Technology	United Arab Emirates
YASREF	Vice President Engineering & Technology	Saudi Arabia
YASREF	Process Engineer	Saudi Arabia
YASREF	Operation Engineering Superintendent	Saudi Arabia
U.S. EMBASSY BAHRAIN	Economic Attaché	Bahrain
ZYMEFLOW DECON TECHNOLOGY	Operations Manager – Middle East / Asia	India



BBTC MENA 2019

BBTC MENA 2019 will take place from 10-11 December 2019 in Bahrain

If you would like to contribute to the programme with a timely, informative presentation and share your expertise with our audience, please send your abstracts to office@europetro-me.com or visit www.bbtc-mena.biz

SPONSORSHIP/EXHIBITING OPPORTUNITIES

If you would like to raise your profile and promote your products and services, BBTC MENA provides the perfect platform. A variety of packages are available, from exhibiting to hosting a networking function.

The majority of our sponsors are repeat customers who are consistently satisfied with the level of promotion and results they gain from our events.

Please contact us for further information on the opportunities available. We will be pleased to create a tailored package to meet your specific requirements.



Contact person: Laura McManus

T: +971 4 421 4642

laura@europetro-me.com