

IDTC 2018

18th International Downstream Technology & Strategy Conference
22-23 MAY 2018, PRAGUE

BBTC 2018

16th International Bottom of the Barrel Technology Conference
24-25 MAY 2018, PRAGUE

ORGANISED BY



CO-HOSTED BY



IDW 2018 POST SHOW REPORT

International Downstream Week 2018: Event Highlights

IDW 2018, incorporating IDTC and BBTC, was held from 22-25 May in Prague, the beautiful capital of Czech Republic, and was proudly co-hosted by UNIPETROL, Czech Republic's crude oil processor and main petrochemical producer, and a major industry player in Central and Eastern Europe.

This prestigious and established event attracted over 250 high-level delegates from over 25 different countries across 4 continents.

For yet another successful year International Downstream Week provided a platform for industry parties - producers and operators, licensors, EPC contractors, technology,

equipment and service providers as well as independent consultants, to review the current challenges, exchange opinions on the future outlook of the industry and discuss opportunities for future growth and partnerships, especially in the context of current pressing regulations and decreasing margins refiners face. New achievements, exciting projects, as well as the importance of innovation and technology advances were also among the main themes of the conference.

IDW 2018 once again offered access to unrivalled industry knowledge, a unique atmosphere, relaxed premium networking opportunities and memorable social functions. Thank you to all attended who once again made this event a very nice experience to remember!



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IDTC 2018

18th International Downstream Technology & Strategy Conference

IDTC 2018 took place on 22-23 May. The programme commenced with a welcome address by Mr. Miroslav Vrba, Energy Advisor to the Deputy Minister of Industry & Trade of Czech Republic, and a keynote speech by Mr. Krzysztof Zdziarski, CEO & Chairman of the Board of UNIPETROL.

The event covered important downstream industry trends and offered to its audience innovative strategies for remaining competitive in the challenging market environment. Speakers from MOL GROUP, TOTAL ZEELAND REFINERY, ROLAND BERGER STRATEGY CONSULTANTS, PETROCHEMICALS EUROPE, UKPIA, WOOD, AXENS, HONEYWELL UOP, GTC TECHNOLOGIES, EURO PETROLEUM CONSULTANTS (EPC), NESTE ENGINEERING SOLUTIONS, HOERBIGER, ALFA LAVAL, MC

DERMOTT, EVONIK, JOHNSON MATTHEY, PETROCONTROL, PSE, ASE, VGM contributed greatly to a current and stimulating dialogue.

The highlight of **IDTC 2018** was a Live Interactive Discussion session between the audience and leading industry experts. By Interactive Voting system the delegates were able to express their views on the pressing subjects and view the voting results on the screens. The discussion revolved around the main challenges which currently face the industry including the impact of Electric Vehicles on the refining industry and the rising competition between different regions of the world.



Mr. Krzysztof Zdziarski, CEO & Chairman of the Board of UNIPETROL presenting a keynote



Mr. Miroslav Vrba, Energy Advisor to the Deputy Minister of Industry & Trade of Czech Republic welcome address



Expert's Interactive Discussion Session

BBTC 2018

16th Bottom of the Barrel Technology Conference

BBTC 2018 took place on 24-25 May. **BBTC 2018** commenced with a welcome address and keynote speech by Mr. Ivan Souček, Director of SCHP ČR (Association of Chemical Industry of Czech Republic). The event once again proved the growing importance of residue upgrading for refiners. The only conference focused solely on maximising the bottom of the barrel included presentations by EUROFUEL, THE EUROPEAN HEATING OIL ASSOCIATION, NIS PANCEVO OIL REFINERY, UNIPETROL UNICRE, EURO PETROLEUM CONSULTANTS (EPC), AXENS, HTI, CRITERION CATALYSTS & TECHNOLOGIES, ENI, WOOD, IPCO, CHEVRON LUMMUS GLOBAL, KBR TECHNOLOGY & CONSULTING, HONEYWELL UOP, SINOPEC EUROPE, QUADRISE FUELS, SAINT-GOBAIN NORPRO, FLUOR, GULFTRONIC ELECTROSTATIC SEPARATORS, ALFA LAVAL,

WIKA GAYESCO, MOGAS and once again proved the growing importance of residue upgrading for refiners.

The highlight of **BBTC 2018** was in Exhibitor Showcase - a designated programme session during which exhibitors had the opportunity to demonstrate & promote their products and impress all attendees.



Networking Functions

IDTC 2018 Gala Dinner

IDTC 2018 delegates and their spouses came together for an unforgettable evening at U Pavouka traditional medieval tavern. Immersed in this harsh and yet romantic atmosphere, there was plenty to see, plenty to hear and most importantly plenty to taste with an abundance of local dishes and drinks, accompanied by rich entertainment programme.



BBTC 2018 Gala Dinner

BBTC 2018 delegates and their spouses had the opportunity to enjoy a luxurious dinner at Lobkowicz Palace at Prague Castle, one of the most beautiful and most significant cultural monuments in Europe. Built in the middle of the 16th century, the palace offered a unique networking Gala Evening experience including a private tour to the Lobkowicz family collections as well as breathtaking views of the city of Prague.



Exhibitor Showcase

For the first time at an EPC conference, IDW 2018 introduced the Exhibitor Showcase. This innovative conference session was held in the Exhibition Area itself and facilitated greatly communication and information exchange between attendees and exhibitors.



Exhibitors

Several industry leaders chose IDW 2018 to display their products & services to potential clients at the events, including:



Our Delegates about IDW 2018

"Very useful and well-organised event with high level representatives. It provides a forum for discussion of both scientific and applied content."

Ilshat Sharafutdinov,
Chairman of the Management Board,
LUKOIL NEFTOCHIM BURGAS REFINERY

"IDW is always a great event with diverse insights into trends from our industry. It is an appropriately created meeting place that serves as continuous knowledge sharing centre through live discussions and networking."

Igor Šepić, Director of Energy,
INA-INDUSTRIJA NAFTE

"As ever excellent and professional organisation and delivery of the event, good hotel choice - central city; and good event space layout. Keep up the great work!"

Mike Whittling,
Group Manager of Asset Operations Consulting,
WOOD

"I liked the event and Gala Evening very much, thank you for organising it! I hope in the future, with EPC's help, the industry experts gathering for this event would continue to work hand-in-hand for a better future for us all!!!"

Rolandas Ladyginas, Head of Production Unit,
ORLEN LIETUVA

"As usual EPC have done excellent organisational job with International BBTC. The Exhibitor Showcase was new and worked well."

David McNamara,
Senior Principal Researcher, Residue Upgrading,
CRITERION CATALYSTS & TECHNOLOGIES

"Well organised and structured."

Ventsislav Mishev, Group Expert,
Profitability Engineers Department,
OMV

"Congrats to the EPC team for the organisation of this successful event, interesting presentations, great networking opportunities and a team always there to help."

Anne-Sophie Amiot, Principal Process Engineer -
Downstream Process Technology & Consulting,
WOOD

"Professional organisation."

Krzysztof Łuszcz,
Hydrocracker Department Manager,
GRUPA LOTOS

"Interesting topics and high technical content make it the best BBTC event, which cannot be missed."

Filomena Del Greco, Senior Process Engineer,
FLUOR

"It was a well-organised professional conference."

Nevin Gürçay,
Business Optimization and Business Intelligence Supervisor,
PETKİM PETROKİMYA HOLDİNG

"The conference was a very good focus on how the European refinery community is recognizing and addressing upcoming challenges."

Glen Hay, Vice President Business Development,
VGM

"I rarely attend such impressive events - well-organised and full of business purpose! Congratulations! You are just great!"

Atanas Ivanov, Chief Technologist,
LUKOIL NEFTOCHIM BURGAS REFINERY

"Overall presentations were very good and the presenters were very engaging. I especially liked the Exhibitor Showcase as it's a good way to hear about their message and products."

Blaine Holmes,
Principal Technologist, Residue Upgrading,
CRITERION CATALYSTS & TECHNOLOGIES



Companies Attending IDW 2018

AIR LIQUIDE E&C

ALFA LAVAL

ART

ASE ENGINEERING COMPANY

AXENS

AXENS NA

BECHTEL BHTS

CEPSA

CHEMICAL ASSOCIATION OF CZECH REPUBLIC

CHEVRON LUMMUS GLOBAL

CRITERION CATALYSTS & TECHNOLOGIES

CRYSTAPHASE

ENI

EURO PETROLEUM CONSULTANTS (EPC)

EUROFUEL

EVONIK

FFS REFINERS

FLUOR

GLOBAL BIOENERGIES

GRACE CIS

GRUPA LOTOS

GTC TECHNOLOGY

GULFTRONIC ELECTROSTATIC SEPARATORS

HEATMATRIX GROUP

HOERBIGER

HONEYWELL UOP

HOOVER FERGUSON

hte

H-TEC HEAVY OIL

HTI

HYUNDAI OILBANK

IMI Z&J

INA INDUSTRIJA NAFTE

IPCO

JOHNSON MATTHEY

KBR TECHNOLOGY & CONSULTING

LUKOIL NEFTOCHIM BURGAS

MAGNETISCHE PRUEFANLAGEN

McDERMOTT

MINISTRY OF INDUSTRY & TRADE

MOGAS

MOL CZECH REPUBLIC

MOL GROUP

MOL HUNGARY

NESTE ENGINEERING SOLUTIONS

NESTE R&D

NICKELHUETTE AUE

NIS NOVI SAD

NIS PANCEVO REFINERY

NOMURA JIMUSHO

OMV

ORLEN LIETUVA

PETKIM PETROKIMYA HOLDING A.Ş.

PETROCHEMICALS EUROPE (CEFIC)

PETROCONTROL

PKN ORLEN

PSE ENTERPRISE

QUADRISE INTERNATIONAL LIMITED

REPSOL

REPSOL PETRONOR

ROLAND BERGER STRATEGY CONSULTANTS

SAINT-GOBAIN NORPRO

SARAS

SARLUX REFINERY

SHELL GLOBAL SOLUTIONS

SILURIA TECHNOLOGIES

SINOPEC

S-OIL

TECHNOEXPORT

TOTAL REFINING & CHEMICALS

TOTAL ZEELAND REFINERY

TREIBACHER INDUSTRIE AG

TRIPLAN TECHNOLOGY

UKPIA

UKRGASVYDOBUVANNYA

UKRTATNAFTA

UNIPETROL

UNIPETROL UNICRE

VMG

WIKI GAYESCO

WOOD

ZYME FLOW DECON TECHNOLOGY

IDW 2018 Statistics



CANADA RUSSIA
UNITED STATES BELGIUM SWEDEN
THE NETHERLANDS AUSTRIA
GERMANY SPAIN
FRANCE HUNGARY
BULGARIA POLAND
FINLAND ITALY FINLAND
CROATIA
UNITED KINGDOM TURKEY
SOUTH AFRICA UKRAINE
SERBIA SOUTH KOREA
LITHUANIA JAPAN



52%
END USERS AT IDTC

40%
END USERS AT BBTC



50 SPEAKERS
13 SESSIONS



15
EXHIBITION
STANDS

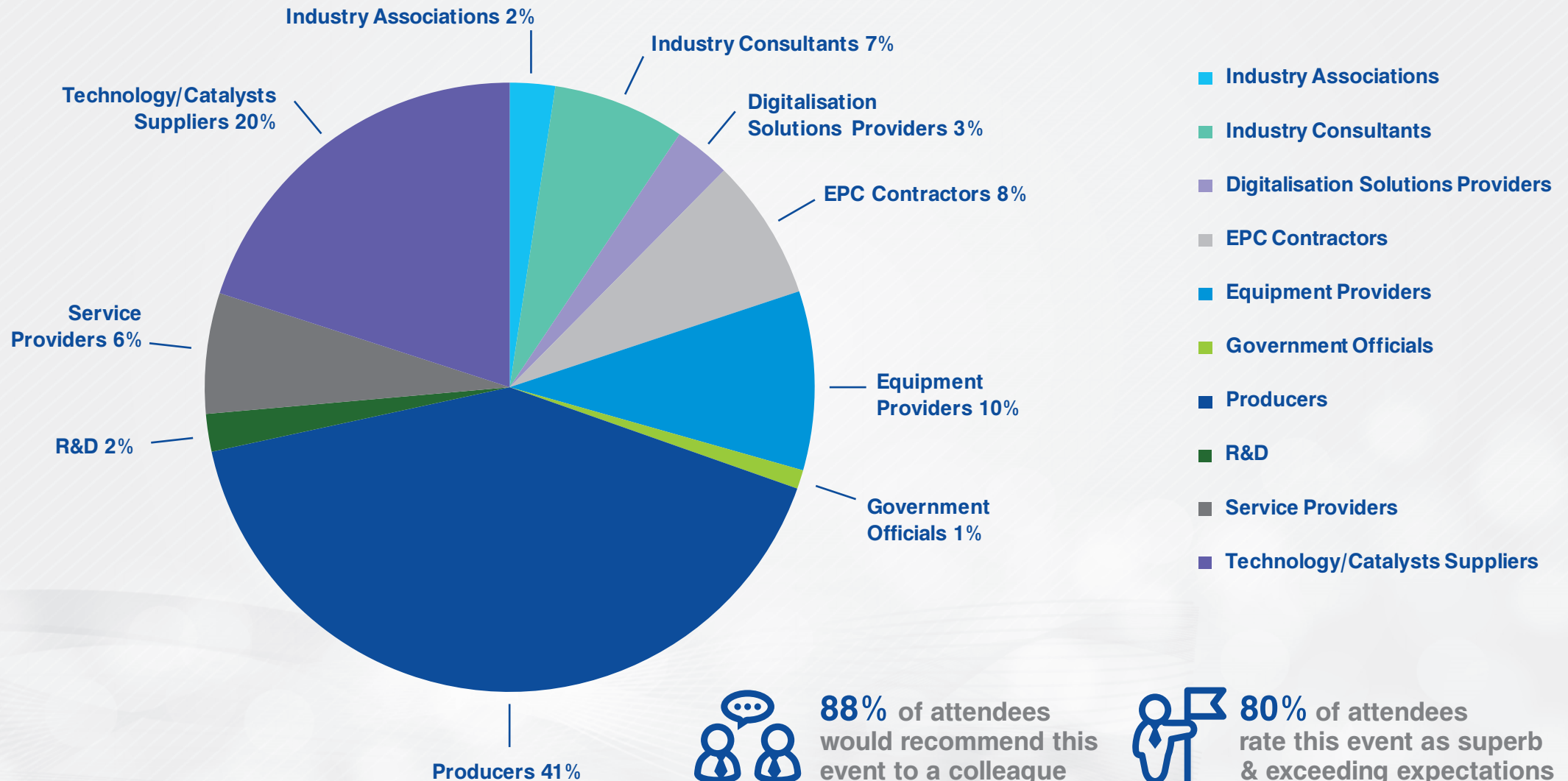


16+
HOURS OF
INFORMATIVE
PRESENTATIONS



4
GALA EVENINGS
& NETWORKING
COCKTAILS

IDW 2018 Companies Nature of Business Breakdown



IDW 2019

We expect **IDW 2019** to be even bigger and better.

If you would like to contribute to the programme with a timely and informative presentation and share your expertise with our audience please send your abstract to info@europetro.com

Sponsorship Opportunities

If you would like to raise your profile and promote your products and services to key companies in the international downstream industry - IDW provides the perfect platform to do so. A variety of packages are available, from logo branding to hosting a networking function.

The majority of our sponsors are long-term partners who are consistently satisfied with the level of promotion and results they gain from our events.

Please contact us for further information on the opportunities available. We will be pleased to create a tailored package to meet your specific requirements.



Contact persons:

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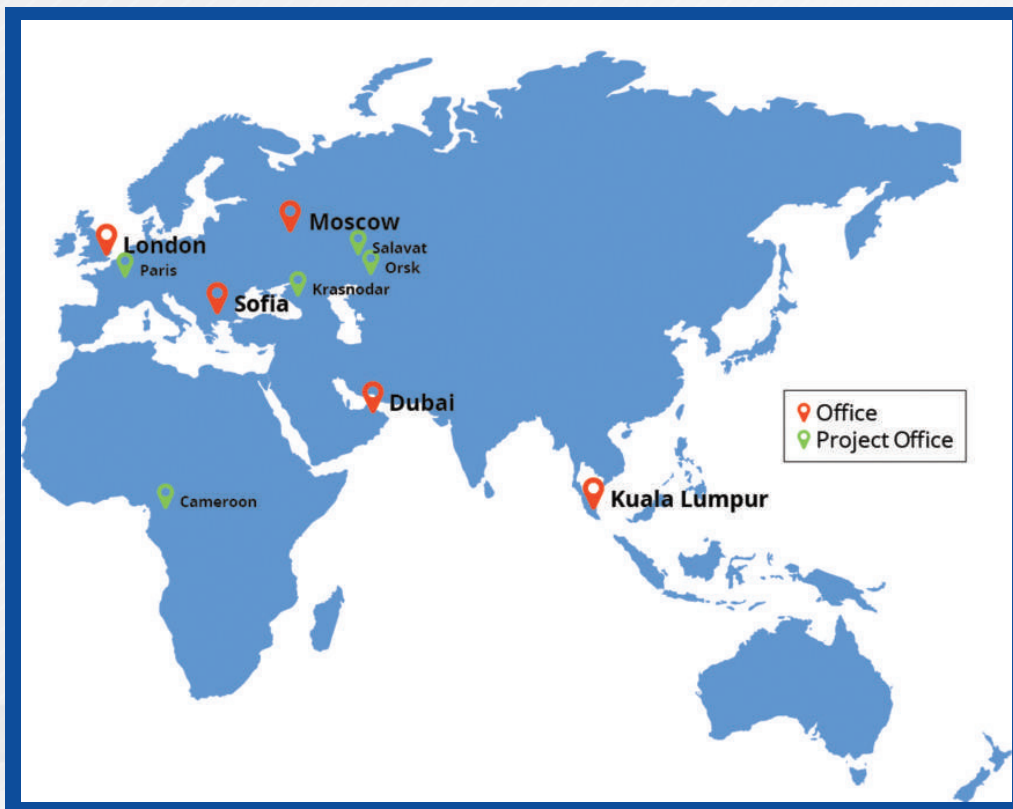
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Euro Petroleum Consultants is a leading independent consulting company with worldwide experience in the oil, gas and petrochemical industries.

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We are active worldwide to meet our clients needs.

For big projects we have opened several project offices in Paris, Cameroon, Salavat, Orsk and Krasnodar.



20 YEARS
of consulting
experience
spanning all
regions



10 OFFICES
in seven countries
around the world



100+ PROJECTS
on consulting
successfully
completed



200+ EVENTS
international events
in our portfolio